

The Colmen Advantage

The Colmen Team offers your Company over 150 years of business ownership, management and operations experience.

Colmen tracks cutting edge applications and helps you determine the appropriate path for your business at the right time for you.

Our Turnaround Team has successfully repositioned a variety of companies, resulting in millions of dollars of increased shareholder value.

At Colmen, we share substantial risks with our clients. The vast majority of our compensation is based on the results we achieve, so we commit our top resources to ensure success.

COLMEN Turnaround Services

The Colmen Turnaround Group has been helping companies solve business problems and improve profits for over twenty years.

Colmen delivers results--

Our compensation is based on it, our reputations are built on it, and our success rate proves it.

For more information or to obtain a courtesy brochure, call a member of the "Colmen Team."

COLMEN

The Colmen Group

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COLMEN

Management Advisory
Investment Banking
Turnarounds

Turnaround Services

Results You Can Bank On:

- **Improved Performance and Profitability**
- **Informed Decision Making that Lowers Risk**
- **More Efficient and Cost Effective Organizations**
- **Realistic, Goal-Oriented Financing**
- **Increased Asset Value**
- **Increased Shareholder Value**

Getting the Right Answers...

There are thousands of different types of businesses, but just a handful of reasons why they fail to thrive. Colmen knows these reasons and how to correct them by:

- Working side-by-side with you to identify problems.
- Drilling deep to look beyond the financial aspects to such basics as the quality of management, market acceptance and manufacturing capabilities.
- Evaluating key factors like product viability and life cycle, true market share, and customer loyalty and perception.
- Recommending solutions, implementing these solutions, and managing the "fix" strategy until your business is restored to profitability.
- Providing you with the perspective of operators, not analysts.

Relying on Experts...

The Colmen Turnaround Team has owned or operated businesses, and has successfully revitalized companies in a wide array of industries, nationwide.

Colmen understands the reality of putting it on the line to meet a payroll, generate profits and pay debt.

Colmen's seasoned professionals--working with management to:

- Diagnose Problems
- Analyze Strengths and Weaknesses
- Develop Corrective Action
- Implement Action Plans
- Train and Develop an Effective Management Team
- Improve Performance and Profitability
- Achieve True Potential and Value

Obtaining Results...

Serious problems demand serious talent and Colmen provides a "hands-on" approach by:

Deploying one of our seasoned Team Specialists, directly on site, to serve in a full-time position as an integral part of the management team. The probability of a quick and full recovery is very high.

Ensuring that the crisis review, planning, and the "fix" implementation are managed effectively. Our engagements typically span at least a year.

Increasing the value of your company -- with tangible and measurable improvements that continually yield higher returns to you and your shareholders.

"At Colmen, we are judged by the quality of our results, not by the quality of our explanations."