Getting the Right Answers...

- How do I determine the value of my company?
- How do I sell my company but maintain confidentiality?
- How do I know if an acquirer is qualified and motivated to purchase my company?
- How can I obtain the highest price for my company while protecting my employees and customers?
- How should I structure my selling price?
- What should I tell my employees about the sale of my company?
- Should I remain with my company after it is sold?
- Should I expand my company internally or should I grow through acquiring another business?

Relying on Experts...

The Colmen Team:

- Consists of senior level specialists, each with over 25 years of business experience, who work directly with each client.
- Has the right combination of hands-on practical knowledge and advanced formal education. Over 85% of the Colmen Team have owned or operated a business and have earned a Masters Degree, MBA, or JD.
- Has an extensive personal network of contacts and affiliations that increases the value added to each assignment.
- Has honed its expertise with a national and international clientele over a wide variety of industries including manufacturing, distribution, healthcare, environmental, retail and service, among many others.

Obtaining Results...

Colmen has:

- Successfully completed over 300 merger and acquisition transactions since its inception in 1982.
- Successfully advised hundreds of clients to help position their companies for sale.
- Successfully designed and implemented dozens of strategic acquisition programs to help companies expand by acquiring other businesses.
- Successfully raised debt, equity and seed capital for acquisitions, growth, management buyouts and increased liquidity.
- Successfully managed, and added value to, all phases of the merger and acquisition process -- from valuation to closing.